



Search JOC.COM

[Special Topics](#) [Ports](#) [Sailings](#) [Maritime](#) [Breakbulk](#) [Trucking](#) [Logistics](#) [Rail & Intermodal](#) [Regulation & Policy](#) [Technology](#)

EXPORT OPPORTUNITIES

Trade leads supplied by: | Aug 06, 1996 8:00PM EDT

[Print \(https://www.joc.com/subscribe-print?width=500&height=500&iframe=true\)](https://www.joc.com/subscribe-print?width=500&height=500&iframe=true)

HOW TO USE:

Trade leads on this page are listed according to type of lead. Codes preceding each industry/product heading represent classifications according to the Harmonized System of tariff codes published by the Bureau of the Census. An accompanying box outlines section product classifications under the HS codes. For further assistance:

U.S. firms should be aware that the listing here of opportunities to trade in specific commodities and technical data does not necessarily imply approval of their export by the U.S. Department of Commerce. While every effort is made to maintain the accuracy of information included in this list, the Department of Commerce cannot assume responsibility for any erroneous data. Additionally, the government and its officers cannot assume responsibility for any transactions with the firms or individuals listed.

Other information:

For more information on trade leads, call (202) 482-6246. For more information on exporting, contact your local District Office of the U.S. Department of Commerce (listed in the Blue Pages of the telephone book), or call (800) USA-TRAD(E) and ask for the phone number of the nearest office.

DIRECT SALES

000000 Polyl hydroxyl no. 42

000000 Toluene di isocyanate 80:20

300000 Paraformaldehyde

350500 Master batches in paste

000000 Silicone

Product data: Specification/technical data: high quality raw materials for the production of plastic and foam products for packaging. Quantity: sufficient to supply company's factories for one year's production. U.S. dollar value: to be determined. Purchase need: 9/1/96. Payment terms: letter of credit. Shipping terms: c and f Port of Hodeidah or Aden. Service contract needed: NA. End user: subsidiary factories of the company, and for distribution to other customers in Yemen.

Response data: Language: English. Best way to response: fax. From manufactures only: yes. Information desired: product specifications. Primary buying factor: quality and competitive price.

Company data: Direct importer, trade, distribution, and sales agencies. Established: 1938. Employees: 522. Annual sales: over US\$114 million. Member of business chamber: Taiz Chamber of Commerce, P.O. 5029, Taiz, Republic of Yemen. Bank ref: Banque Indosouez, P.O. Box 5686, Taiz, Republic of Yemen, tel: 967 4 224 753, 215 568/70; fax: 967 4 212 336. U.S. firms represented: Aladdin Industries, American Rice Inc., Nabisco International, Rov Ltd., U.S.A., Ford Motors International. Private. Sales territory: Yemen. Number of sales

More on JOC



[Negotiations push back US Southeast chassis pool launch](#)

[\(/trucking-logistics/drayage/negotiations-push-back-us-southeast-chassis-pool-launch_20181129.html\)](#) [Drayage](#) [\(/trucking-logistics/drayage\)](#)



[Top 40 Container Carriers: Smaller lines gain US import share](#)

[\(/maritime-news/container-lines/zim-integrated-shipping-services/top-40-container-carriers-smaller-lines-gain-us-import-share_20181129.html\)](#) [Zim Integrated Shipping Services](#) [\(/maritime-news/container-lines/zim-integrated-shipping-services/top-40-container-carriers-smaller-lines-gain-us-import-share_20181129.html\)](#)



[Container lines' operating margins flash low-sulfur fuel warning](#)

[\(/maritime-news/container-lines/operating-margins-container-lines-flash-low-sulfur-warning_20181129.html\)](#) [Container Lines](#) [\(/maritime-news/container-lines\)](#)



[In-house schooling delivers new US truck drivers](#)

[\(/trucking-logistics/ftl-shipping/pitt-ohio/house-schooling-delivers-new-us-truck-drivers_20181128.html\)](#) [Pitt Ohio](#) [\(/trucking-logistics/ftl-shipping/pitt-ohio\)](#)



[US ports seek greater share of federal funding](#)

[\(/regulation-policy/transportation-policy/us-transportation-policy/us-ports-seek-greater-share-federal-funding_20181128.html\)](#) [US Transportation Policy](#) [\(/regulation-policy/transportation-policy/us-transportation-policy\)](#)



[End-to-end logistics pursuit holds risks for major container lines](#)

[\(/maritime-news/container-lines/end-](#)

agents: 208. Firm is owned by Yemen's largest trading and industrial group. The final destination of the imported raw materials is the group's own packaging and plastics factories. Firm also imports and distributes consumer goods. Prepared by: Khaleal.

Contact: Mohamed A. Salem, General Manager, Hayel Saeed Anam & Co., P.O. Box 5302, Taiz, Republic of Yemen. Tel: 967 4 215 171/2, 210 596. Fax: 967 4 210 584.

Please send a copy of your response to:

Commercial Section (TOP), American Embassy, Sanaa, Department of State, Washington, D.C. 20521-6330. Refer to: P0005.

Yemen - Direct Sale for Resale

0206220000 Beef and pork liver

0207 Minced turkey and chicken meat

Product data: Frozen beef, pork liver, minced meat of turkey and chicken packed for the further wholesale and resale.

Specifications/technical data: Quantity: four 20-ft containers/month. U.S. dollar value: NA. Purchase needed: within 1-2 months. Payment terms: letter of credit. Service contract needed: no. Shipping terms: cif St Petersburg. End user: wholesalers and retailers.

Response data: Language: English. Best way to respond: fax. From manufacturers only: no. Information desired: product quality certificates; delivery terms; quotations cif St Petersburg. Primary buying factors: Competitive price and willingness of a U.S. supplier to establish long-term business relations with requester.

Company data: Distributor. Established: 1993. Employees: 20. Annual sales: over \$1 million. Bank ref: Primorsky Branch, Bank St Petersburg, 17 Shamsheva Ulitsa. U.S. Firms represented: NA. Private. Sales territory: St Petersburg; northwest Russia. Company description and business activity: The firm is an importer and distributor of food stuffs (mainly meat and dairy products). It is experienced in international trade.

Contact: Ilya Berdichevsky, Deputy Director, North-West Food Corp., 77 Bolshoy Prospect, P.S. Office 2, St Petersburg, Russia 197022. Tel: 812 233 9993. Fax: 812 234 9187.

Please send a copy of your response to:

Commercial Section (FCS TOP), North-West Food Corp., 57 Bolshaya Morskaya St., St Petersburg. Ref: 462-02-020008-T. Prepared by: Elena Kuzmina. Approved by: David Schneider.

Russia - Direct Sale (For Resale)

030300 FISH AND SHELL FISH

Product data: Specifications/technical data: frozen whole round fish. Quantity: 12 mt for each shipment. U.S. dollar value: negotiable. Purchase needed: asap. Payment terms: letter of credit. Shipping terms: cnf Pusan or fob. Service contract needed: yes. End-user: Japanese consumers. End-use: fish processing for export to Japan.

Response data: Language: English. Best way to respond: fax. Information desired: possible quantity per month; price, delivery time, sample preferred. Primary buying factor: price, quality. Immediate purchase; irregular purchase based on best price and terms available when products are needed.

Company data: Trading company. Established: 1988. Employees: 50-249. Annual sales: over 250,000. Member of business chamber: South Korea Chamber of Commerce and Industry, South Korea Foreign Traders' Association. Bank ref: National Agricultural Cooperative Fed., Pusan branch (Nonghyup). U.S. companies represented: have done business with SKS Trading, Seattle, WA. Private. Sales territory: South Korea, Japan. Number of sales agents: over 25. Company description: Hapsung Trading is a food-processing

[\(/maritime-news/container-lines/end-end-logistics-pursuit-holds-risks-major-container-lines_20181128.html\)](#)
[Container Lines \(/maritime-news/container-lines\)](#)
[end-logistics-pursuit-holds-risks-major-container-lines_20181128.html\)](#)



CEVA banks on rapid forwarder growth from CMA CGM unit

[\(/technology/ceva-forwarder-growth-cma-cgm-banks-rapid-forwarder-growth-cma-cgm-unit_20181128.html\)](#) Technology
[\(/technology\)](#)
[unit_20181128.html\)](#)

[More News & Analysis \(/news\)](#)

Webcasts



Digital Data & Standards: The Blockchain Glue

<https://onlinexperiences.com/Launch/QRBF54-4466-848D-85AF1C3DDAD9&AffiliateData=W181127Nov27,20182:00PMEST>
[LEARN MORE » \(/webcast/digital-blockchain-glue\)](#)



Global Logistics Outlook: The Year Ahead

<https://onlinexperiences.com/Launch/QR340D-46E0-BD6F-6B80CC585A12&AffiliateData=W181129Nov29,20182:00PMEST>
[LEARN MORE » \(/webcast/global-logistics-outlook\)](#)



2019 Trade and Transportation Outlook: A BCO Primer for a Turbulent Year Ahead

<https://onlinexperiences.com/Launch/QR739-431A-9189-54B91709CF7E&AffiliateData=W181213Dec13,20182:00PMEST>
[LEARN MORE » \(/webcast/2019-trade-and-transportation-outlook-bco-primer-turbulent-year-ahead\)](#)

[More Webcasts \(/webcasts\)](#)

company importing mainly sea products, processing them in its factory, and re-exporting them to Japan.

Contact: Sang-Yol Ma, Trade Department, Hapsung Trading Co., Pujeon Bldg. 502, 85-1, 4-ka, Chungang-dong, Chung-ku, Pusan, South Korea 600-014. Tel: 82 51 464 2612. Fax: 82 51 463 7637.

Please send a copy of your response to:

Commercial Section (FCS TOP), American Consulate, Pusan, Department of State, Washington, DC 20521-4270. Refer to: P019.

South Korea - Direct Sale for Resale

040110 PROCESSED MILK PRODUCTS

160100 PROCESSED MEAT PRODUCTS

Product data, Specifications/technical data, U.S. dollar value: NA. quantity: two to four 20-foot containers per month. Purchase needed: the end of 1996.

Response data: Language: English. Best way to respond: fax. From manufacturers only: NA. Information desired: price list. Primary buying factor: quality, terms of delivery.

Company data: Trade. Established: 1990. Employees: 17. Annual sales: \$1,000,000. Member of business chamber: NA. Bank ref: Sakhotsbank, 154 Lenina St., Yuzhno-Sakhalinsk, Russia. U.S. firms represented: Capiani. Don-Don is a private company involved in wholesale trade of imported food products.

Post remarks: NA. Prepared by: S Kuzmichenko. Approved by: E R Weaver.

Contact: Igor Ignatov, Director, Don-Don, 20 Institutskaya St., Office 307, Yuzhno-Sakhalinsk, Russia 693000. Tel: 7 42422 328 47. Fax: 7 42422 316 56. Telex: 613976 don.

Please send a copy of your response to:

Commercial Section (FCS TOP), American Consulate General, Vladivostok, Department of State, Washington, DC 20521-5880. Refer to: P0061.

Russia - Direct Sale For Resale

1118 MICROPHONES, LOUDSPEAKERS, SOUND AMPLIFIERS

S5065 ELECTRONIC PARTS & EQUIPMENT

Product data: All kinds of microphones, loudspeakers and sound amplifiers and electronic parts and components necessary for production of such items. Specifications/technical data, quantity, U.S. dollar value: NA. Purchase needed: asap.

Response data: Language: English. Best way to respond: phone/fax/mail. From manufacturers only: yes. Information desired: quality, price.

Company data: Agent. Established: 1990. Employees: 25. Annual sales: over \$1 million. Member of business chamber, bank ref: NA. U.S. firms represented: First Contacts with Electrochem, Buffalo; MSI in NY; Ohmite in Chicago. Private. Sales territory: Europe. Company description and business activity: Actel Elektronik und Akustik GmbH is a manufacturer of hifi products (all kinds of speakers, car hifi etc.), electronic components for phones (handy), computers, coin controlling machines, mains adaptors and other items. It also offers its services in the development of certain electronic components at the customer's request and the finding of individual solutions.

Post remarks: NA.

Contact: Harald Kroog, Director, Schlehenweg 28, Henstedt-Ulzburg. Tel: 04193 968145. Fax: 04193 968146.

White Papers



Supply Chain & Logistics Intelligence in the Age of AI, IoT and Blockchain
(https://subscribe.joc.com/samsung_aug13/)
(/whitepaper/supply-chain-logistics-intelligence-age-ai-iot-and-blockchain)



Make Global Supply Chain More Effective with Internet of Things
(<https://subscribe.joc.com/chrobinsonjuly18/>)
(/whitepaper/make-global-supply-chain-more-effective-internet-things)

[More Whitepapers \(/whitepapers\)](#)

Podcasts



2018 Annual Review & Outlook: Rail Perspective
(/podcast/2018-annual-review-outlook-rail-perspective)
LEARN MORE » (/podcast/2018-annual-review-outlook-rail-perspective)



Emergency Management at Corpus Christi
(/podcast/emergency-management-corpus-christi)
LEARN MORE » (/podcast/emergency-management-corpus-christi)



East Coast Supporting Investment By Long Beach
(/podcast/east-coast-supporting-investment-long-beach)
LEARN MORE » (/podcast/east-coast-supporting-investment-long-beach)

[More Podcasts \(/podcasts\)](#)

[Container Lines \(/maritime-news/container-lines\)](#)

[Trade Lanes \(/maritime-news/trade-lanes\)](#)

[Short-Sea Shipping \(/maritime-news/short-sea-shipping\)](#)

[Maritime Piracy \(/maritime-news/maritime-piracy\)](#)

[International Freight Shipping \(/maritime-news/international-freight-shipping\)](#)

[Ships & Shipbuilding \(/maritime-news/ships-shipbuilding\)](#)

[Labor \(/maritime-news/labor\)](#)

[Longshoreman Labor \(/port-news/longshoreman-labor\)](#)

[Panama Canal News \(/port-news/panama-canal-news\)](#)

[International Ports \(/port-news/international-ports\)](#)

[Asian Ports \(/port-news/asian-ports\)](#)

[Dredging \(/port-news/dredging\)](#)

[European Ports \(/port-news/european-ports\)](#)

[Port Equipment \(/port-news/port-equipment\)](#)

[Port Data & Services \(/port-news/port-data-services\)](#)

[Port Productivity \(/port-news/port-productivity\)](#)

[South American Ports \(/port-news/south-american-ports\)](#)

[Terminal Operators \(/port-news/terminal-operators\)](#)

[US Ports \(/port-news/us-ports\)](#)

[Inland Ports \(/rail-intermodal/inland-ports\)](#)

[International Rail \(/rail-intermodal/international-rail\)](#)

[Class I Railroads \(/rail-intermodal/class-i-railroads\)](#)

Please send a copy of your response to:

Commercial Section (FCS TOP), Actel Elektronik und Akustik GmbH, American Embassy Office/ Berlin, Unit 26738, APO, AE 09235-5500. Ref# 428-02-000012-T. Prepared/approved by: Sylvia Gruenbein.

Germany - Direct Sale (For Resale)

160100 PROCESSED MEAT PRODUCTS

210500 ICE CREAM

Product data: Specifications/technical data, dollar value: NA. Quantity: depends on price. Purchase needed: immediately. Payment: by letter of credit.

Response data: Language: English. Best way to respond: fax. From manufacturers only: NA. Information desired: price list and product information. Primary buying factor: price, terms of payment and delivery.

Company data: Trade. Established: 1991. Employees: 6. Annual sales: \$1 million. Member of business chamber: NA. Bank ref: Sberbank, 61 Amurskaya St., Yuzhno-Sakhalinsk, Russia. U.S. firms represented: Oregon Potato Co. The company currently imports a variety of food products for processing or resale, including instant potato powder, fruit, meat products, sugar, and flour. Prepared by: Skuzmichenko. Approved by: E R Weaver.

Contact: Natalya Telegina, Assistant Director, Dvfk-Sakhalin, 32 Kommunisticheskij Avenue, Office 450, Yuzhno-Sakhalinsk, Russia 693000. Tel: 7 42 422 283 55, 227 94. Fax: 7 42 422 283 55.

Please send a copy of your response to:

Commercial Section (FCS TOP), American Consulate General, Vladivostok, Department of State, Washington, DC 20521-5880. Refer to: P0056.

Russia - Direct Sale for Resale

160100 PROCESSED MEAT PRODUCTS

200900 JUICE

220300 BEER

Product data: Specifications/technical data, quantity: NA. U.S. dollar value: \$100,000. Purchase needed: asap, down-payment is possible.

Response data: Language: English. Best way to respond: fax. From manufacturers only: NA. Information desired: catalogs, price lists. Primary buying factor: quality, terms of delivery.

Company data: Trade, construction. Established: 1970. Employees: 45. Annual sales: about \$600,000. Member of business chamber: NA. Bank ref: Sakhagro Commercial Bank, 24 Pobedy Avenue, Yuzhno-Sakhalinsk, Russia. U.S. firms represented: no. The company is engaged in trade and operates a warehouse.

Post remarks: NA.

Prepared by: S Kuzmichenko. Approved by: E R Weaver.

Contact: Anatoly Kiselev, Deputy General Director Agrostroycenter, 36/A Sakhalinskaya St., Yuzhno-Sakhalinsk, Russia 693000. Tel: 7 42422 380 35. Fax: 7 42422 230 01, 7 50995 1832.

Please send a copy of your response to:

Commercial Section (FCS TOP), American Consulate General Vladivostok Department of State Washington,

[Short Lines and Regional Railroads \(/rail-intermodal/intermodal-shij\)](#)
[Intermodal Shipping \(/rail-intermodal/intermodal-shij\)](#)
[Rail Equipment \(/rail-intermodal/rail-equipment\)](#)
[Bulk Transport \(/rail-intermodal/bulk-transport\)](#)
[Labor \(/rail-intermodal/labor\)](#)
[Private Trucking Fleets \(/trucking-logistics/private-trucking-logistics\)](#)
[LTL Shipping \(/trucking-logistics/ltl-shipping\)](#)
[Truckload Freight \(/trucking-logistics/truckload-freight\)](#)
[Trucking Freight Brokers \(/trucking-logistics/trucking-logistics\)](#)
[Dedicated Carriage \(/trucking-logistics/dedicated-carriage\)](#)
[Trucking Equipment \(/trucking-logistics/trucking-equipment\)](#)
[Drayage \(/trucking-logistics/drayage\)](#)
[Labor \(/trucking-logistics/labor\)](#)
[Trucking Guide 2011 \(/trucking-logistics/trucking-guide-2011\)](#)
[Trucking Guide 2010 \(/trucking-logistics/trucking-guide-2010\)](#)
[Express Cargo \(/air-cargo/express-cargo\)](#)
[Postal Service News \(/air-cargo/postal-service-news\)](#)
[Cargo Airlines \(/air-cargo/cargo-airlines\)](#)
[International Air Freight \(/air-cargo/international-air-freight\)](#)
[Labor \(/air-cargo/labor\)](#)
[Air Cargo Equipment \(/air-cargo/air-cargo-equipment\)](#)
[Green Supply Chain \(/international-logistics/green-supply-chain\)](#)
[Industrial Real Estate \(/international-logistics/industrial-real-estate\)](#)
[Distribution Centers \(/international-logistics/distribution-centers\)](#)
[Global Sourcing \(/international-logistics/global-sourcing\)](#)
[Logistics Providers \(/international-logistics/logistics-providers\)](#)
[Logistics Technology \(/international-logistics/logistics-technology\)](#)
[Cool Cargoes \(/international-logistics/cool-cargoes\)](#)
[Import and Export Regulations \(/regulation-policy/import-and-export-regulations\)](#)
[Trade Compliance \(/regulation-policy/trade-compliance\)](#)
[Trade Policy \(/regulation-policy/trade-policy\)](#)
[Transportation Policy \(/regulation-policy/transportation-policy\)](#)
[Customs Regulations \(/regulation-policy/customs-regulations\)](#)
[Transportation Regulations \(/regulation-policy/transportation-regulations\)](#)
[Infrastructure News \(/regulation-policy/infrastructure-news\)](#)
[Economy Watch \(/regulation-policy/economy-watch\)](#)
[China Economy News \(/regulation-policy/china-economy-news\)](#)
[European Economy News \(/regulation-policy/european-economy-news\)](#)
[US Economy News \(/regulation-policy/us-economy-news\)](#)
[World Economy News \(/regulation-policy/world-economy-news\)](#)
[Trade Data \(/regulation-policy/trade-data\)](#)

DC 20521-5880 Refer to: P0055.

Russia - Direct Sale For Resale

160100 PROCESSED MEAT PRODUCTS

040221 PROCESSED DAIRY PRODUCTS

Product data: Specifications/technical data, quantity, dollar value: NA. Purchase needed: 1997.

Response data: Language: English. Best way to respond: fax. From manufacturers only: no. Information desired: catalogs and price list. Primary buying factor: price, quality, terms of delivery.

Company data: Trade. Established: 1994. Employees: 25. Annual sales: about \$8 million. Member of business chamber: NA. Bank ref: Sberbank, 61 Amurskaya St., Yuzhno-Sakhalinsk, Russia. U.S. firms represented: NA. Sakhalin-Ayoka is a private company involved in various business activities, including wholesale and retail trade. Prepared by: Skuzmichenko. Approved by: E R Weaver.

Contact: Andrey Ivanov, Specialist, Sakhalin-Ayoka, 113 Mira Avenue, Yuzhno-Sakhalinsk, Russia 693000. Tel: 7 50 441 622 28. Fax: 7 50 441 622 29.

Please send a copy of your response to:

Commercial Section (FCS TOP), American Consulate General, Vladivostok, Department of State, Washington, DC 20521-5880. Refer to: P0073.

Russia - Direct Sale for Resale

2009 ASSORTED FRUIT JUICES

170490 CONFECTIONERY

220290 NON-ALCOHOLIC BEVERAGES

Product data. Specifications/technical date, quantity: NA. U.S. dollar value: \$50,000. Purchase needed: September 1996.

Response data: Language: Russian. Best way to respond: fax. From manufacturers only: NA. Information desired: catalogs. Primary buying factor: price, quality.

Company data: Trade. Established: 1993. Employees: 57. Annual sales: \$500,000. Member of business chamber, U.S. firms represented: NA. Bank ref: Sakhsotsbank, 154 Lenina St., Yuzhno-Sakhalinsk, Russia. Kraft is involved in wholesale and retail trade.

Post remarks: NA. Prepared by: S Kuzmichenko. Approved by: E R Weaver.

Contact: Vladimir Korotaev, Director, Kraft Company, 154 Lenina St., Yuzhno-Sakhalinsk, Russia 693000. Tel: 7 42422 238 27, 235 47, 233 90. Fax: 7 42422 238 27.

Please send a copy of your response to:

Commercial Section (FCS TOP), American Consulate General, Vladivostok, Department of State, Washington, DC 20521-5880. Refer to: P0062.

Russia - Direct Sale For Resale

252020 PLASTER

391810 FLOOR COVERINGS

320810 PAINTS AND LACQUERS

Product data: Miscellaneous building products. Specifications/technical data, quantity, U.S. dollar value: NA.
Purchase needed: immediately.

Response data: Language: English. Best way to respond: fax or mail. From manufacturers only: NA.
Information desired: catalogs, price list. Primary buying factor: price, quality, terms of payment.

Company data: Manufacturing. Established: 1993. Employees: 185. Annual sales: \$1 million. Member of business chamber: NA. Bank ref: Saving Bank, 15 Kirova St., Yakutsk, Republic of Sakha (Yakutiya), Russia. U.S. firms represented: NA. The company is involved in construction, as well as manufacturing and distribution of construction materials. Prepared by: Skuzmichenko. Approved by: E R Weaver.

Contact: Irina Chistyakova, Head, Foreign Economic Relations Department, Yakutstroimaterialy, 17 Oktyabrskaya St., Yakutsk, Republic of Sakha (Yakutiya), Russia 677027. Tel: 7 4112 254 839, 262 982. Fax: 7 4112 262 863.

Please send a copy of your response to:

Commercial Section (FCS TOP), American Consulate General, Vladivostok, Department of State, Washington, DC 20521-5880. Refer to: P0045.

Russia - Direct Sales to End-User

280511 CALCINATED SODA

Product data: Soda ash (light or heavy); sodium carbonate Na_2CO_3 ; packed in 50 kg paper bags or big bags. Specifications/technical data: assay (Na_2CO_3) min. 99.4 percent; sodium chloride $NaCl$ max. 0.4 percent; ferric oxide Fe_2O_3 max. 0.003 percent; sodium sulfate Na_2SO_4 0.05 percent; ignition loss 0.4 percent. Quantity: 1,000 tons per month. U.S. dollar value: \$92-\$100 per ton. Purchase needed: immediately. Payment terms: NA. Shipping terms: port of St. Petersburg, duty unpaid. End user: company itself.

Response data: Language: English. Best way to respond: fax or mail. From manufacturers only: no.
Information desired: price quotations; delivery and payment terms. Primary buying factors: cost, delivery. Type of buying or licensing relationship: direct purchase.

Company data: Commission sales agent. Established: 1991. Employees: 50. Annual sales: less than \$1 million. Member of business chamber: NA. Bank ref: St. Petersburg Bank, 62 Nevsky Pr. U.S. firms represented: NA. Private. Sales territory: Russian chemical and energy enterprises. Company description and business activity: Production and maintenance of turbines for chemical and energy industries; distribution of calcium soda.

Contact: Dmitry Filippov, Manager, Argus, 6 Ul. Sedova, St. Petersburg. Tel: 7 812 567 9587. Fax: 7 812 567 9507.

Please send a copy of your response to:

Commercial Section (FCS TOP), Argus, 57 Bolshaya Morskaya St., St. Petersburg. Ref: 462-02-020018-T.
Prepared by: Marina Kamayeva. Approved by: Robert May.

Russia - Direct Sale (End User)

300239 AGRICULTURE & HORTICULTURE ANIMAL MEDICINE

Product data: Agriculture & horticulture animal medicine, pesticides, seed treating & coating system, consumer & household goods, electrical appliances, baby products, office equipment & appliances etc. Specifications/technical data, quantity, U.S. dollar value, end-user: NA. Purchase needed: agricultural store. Payment terms: letter of credit; d/l.

Response data: Language: English. Best way to respond: fax. From manufacturers only: no. Information

desired: as much as possible. Primary buying factors: quality, price. Type of buying or licensing relationship: NA.

Company data: Commission Sales agent. Annual sales: over \$50 million. Bank ref: Bank of China, Anhui Branch, no. 155 Chang Jiang Road. U.S. firms represented: no. Public. Sales territory: exported to about 180 countries. company description and business activity: export timber, honey ect; import chemical products and agricultural appliance etc.

Contact: Zhiqun Yang, Jin Zhai Road, Kang Yuan Building, Hefei. Tel: 86 551 3632192. Fax: 86 551 3632811.

Please send a copy of your response to:

Commercial Section (FCS TOP), Anhui Native Product I/E Corp., Foreign Commercial Service, Amembassy Beijing, Department of State, Washington, DC 20521-7300. Ref# 570-01-000090-T. Prepared by: Tracy Xu. Approved by: Charles Martin.

China - Direct Sale (For Resale)

390410 POLYVINYL CHLORIDE COMPOUND FOR GARDEN HOSES, SHAMPOO BOTTLES, FOOTWEAR, AND WATER BOTTLES

000000 HIGH DENSITY POLYETHYLENE MOLDING GRADE

000000 POLYSTYRENE FOR YOGHURT CUPS AND TRAYS

000000 POLYPROPYLENE FOR WIRE ROPES

Product data: Specification/technical data: high quality raw materials for the production of paper products for packaging. Quantity: sufficient to supply company's factories for one year's production. U.S. dollar value: to be determined. Purchase needed: 9/1/96. Payment terms: letter of credit. Shipping terms: c and f Port of Hodeidah or Aden. Service contact needed: NA. End user: subsidiary factories of the company, and for distribution to other customers in Yemen.

Response data: Language: English. Best way to response: fax. From manufactures only: yes. Information desired: products' specifications. Primary buying factor: quality and competitive price.

Company data: Direct importer, trade, distribution, and sales agencies. Established: 1938. Employees: 522. Annual sales: over US\$114 million. Member of business chamber: Taiz Chamber of Commerce, P.O. 5029, Taiz, Republic of Yemen. Bank ref: Banque Indosouez, P.O. Box 5686, Taiz, Republic of Yemen, tel: 967 4 224-753, 215 568/70, fax: 967 4 212 336. U.S. firms represented: Aladdin Industries, American Rice Inc., Nabisco International, Rov Ltd., U.S.A., Ford Motors International. Private. Sales territory: Yemen. Number of sales agents: 208. Firm is owned by Yemen's largest trading and industrial group. The final destination of the imported raw materials is the group's own packaging and plastics factories. Firm also imports and distributes consumer goods. Prepared by: Khaleal.

Contact by fax, or mail: Mohamed A. Salem, General Manager, Hayel Saeed Anam & Co., P.O. Box 5302, Taiz, Republic of Yemen. Tel: 967 4 215 171/2, 210 596. Fax: 967 4 210 584.

Please send a copy of your response to:

Commercial Section (TOP), American Embassy, Sanaa, Department of State, Washington, D.C. 20521-6330. Refer to: P0004.

Yemen - Direct Sale for Resale

390410 POLYVINYL CHLORIDE RESIN K 67

000000 LOW DENSITY POLYETHYLENE FILM GRADE

000000 LINEAR LOW DENSITY POLYETHYLENE FILM GRADE

000000 HIGH DENSITY POLYETHYLENE FILM GRADE

000000 HIGH DENSITY POLYETHYLENE INJECTION GRADE

350691 MASTER BATCHES (GLUE)

Product data: Specification/technical data: high quality raw materials for the production of plastic products for packaging. Quantity: sufficient to supply company's factories for one year's production. U.S. dollar value: to be determined. Purchase need: 9/1/96. Payment terms: letter of credit. Shipping terms: c and f Port of Hodeidah or Aden. Service contract needed: NA. End user: subsidiary factories of the company, and for distribution to other customers in Yemen.

Response data: Language: English. Best way to response: fax. From manufactures only: yes. Information desired: products' specifications. Primary buying factor: quality and competitive price.

Company data: Direct importer, trade, distribution, and sales agencies. Established: 1938. Employees: 522. Annual sales: over US\$114 million. Member of business chamber: Taiz Chamber of Commerce, P.O. 5029, Taiz, Republic of Yemen. Bank ref: Banque Indosouez, P.O. Box 5686, Taiz, Republic of Yemen, tel: 967 4 224 753, 215 568/70; fax: 967 4 212 336. U.S. firms represented: Aladdin Industries, American Rice Inc., Nabisco International, Rov Ltd; U.S.A., Ford Motors International. Private. Sales territory: Yemen. Number of sales agents: 208. Firm is owned by Yemen's largest trading and industrial group. The final destination of the imported raw materials is the group's own packaging and plastics factories. Firm also imports and distributes consumer goods. Prepared by: Khaleal.

Contact by fax, or mail: Mohamed A. Salem, General Manager, Hayel Saeed Anam & Co., P.O. Box 5302, Taiz, Republic of Yemen. Tel: 967 4 215 171/2, 210 596. Fax: 967 4 210 584.

Please send a copy of your response to:

Commercial Section (TOP), American Embassy, Sanaa, Department of State, Washington, D.C. 20521-6330. Refer to: P0001.

Yemen - Direct Sale for Resale

392100 POLYPROPYLENE FILM

Product data: NA. Specifications/technical data: film thickness - 30-40 microns; width - 400 mm; temperature resistance - 120-140 c; roles of 350 mm diameter. Quantity: 15 tons annually. U.S. dollar value: NA. Purchase needed: January 1997.

Response data: Language: Russian. Best way to respond: fax. From manufacturers only: NA. Information desired: specifications and price list. Primary buying factor: quality, terms of payment.

Company data: Pastry production. Established: 1992. Employees, member of business chamber, bank ref: NA. Annual sales: more than \$2,000,000. U.S. firms represented: no. Kreker produces 11 types of Crackers for the Russian Far East Market. The company rents 4,800 sq. mt. of production space and a 1,500 sq. mt. warehouse.

Post remarks: NA.

Prepared by: S Kuzmichenko. Approved by: E R Weaver.

Contact: Nikolay Komlev, Chief Engineer, Kreker Company, 4 Industrialnaya St., Birobidzhan, Jewish Autonomous Okrug, Russia 682200. Tel/fax: 7 42622 430 01.

Please send a copy of your response to:

Commercial Section (FCS TOP), American Consulate General, Vladivostok, Department of State, Washington, DC 20521-5880. Refer to: P0070.

Russia - Direct Sales To End-User

441212 PLYWOOD (THREE PLIES)

Product data: Type II glue, D/BB grade or D/CC grade according to the J.P.I.C. (1968) standard; size: 4 ft x 8 ft, thickness: 2.7 - 3.0 mm. Quantity: 5,000 cubic meters. U.S. dollar value, purchase needed, shipping terms, end user: NA.

Response data: Language: English. Best way to respond: fax. From manufacturers only: no. Information desired: products, price. Primary buying factors: quality, price.

Company data: Licensee. Employees: 408. Annual sales: over \$250 million. Bank ref: Bank of China. U.S. firms represented: NA. Public. Sales territory: NA. Company description and business activity: trading chemical products and textile materials.

Post remarks: This is a big Chinese company with good record.

Contact: Qiang Fu, 16 Donghuamen St., Beijing. Tel: 86 10 65 12 53 29. Fax: 86 10 65 12 83 76.

Please send a copy of your response to:

Commercial Section (FCS TOP), China Resource International Trade, Foreign Commercial Service, American Embassy Beijing, Department of State, Washington, DC 20521-7300. Ref: 570-01-000087-T. Prepared by: Tracy Xu. Approved by: Charles Martin.

China - Direct Sale (FOr Resale)-Special

481000 BIBBED KRAFT PAPER

480300 FACIAL, KITCHEN AND TOILET TISSUES

321511 FLEXOGRAPHIC PRINTING INK

350500 STARCH BASED GLUE

350500 HOT MELT AND COLD GLUES

Product data: Specification/technical data: high quality raw materials for the production of paper products for packaging. Quantity: sufficient to supply company's factories for one year's production. U.S. dollar value: to be determined. Purchase needed: 9/1/96. Payment terms: letter of credit. Shipping terms: c and f Port of Hodeidah or Aden. Service contact needed: NA. End user: subsidiary factories of the company, and for distribution to other customers in Yemen.

Response data: Language: English. Best way to response: fax. From manufactures only: yes. Information desired: products' specifications. Primary buying factor: quality and competitive price.

Company data: Direct importer, trade, distribution, and sales agencies. Established: 1938. Employees: 522. Annual sales: over US\$114 million. Member of business chamber: Taiz Chamber of Commerce, P.O. 5029, Taiz, Republic of Yemen. Bank ref: Banque Indosouez, P.O. Box 5686, Taiz, Republic of Yemen, tel: 967 4 224-753, 215 568/70, fax: 967 4 212 336. U.S. firms represented: Aladdin Industries, American Rice Inc., Nabisco International, Rov Ltd., U.S.A., Ford Motors International. Private. Sales territory: Yemen. Number of sales agents: 208. Firm is owned by Yemen's largest trading and industrial group. The final destination of the imported raw materials is the group's own packaging and plastics factories. Firm also imports and distributes consumer goods. Prepared by: Khaleal.

Contact by fax, or mail: Mohamed A. Salem, General Manager, Hayel Saeed Anam & Co., P.O. Box 5302, Taiz, Republic of Yemen. Tel: 967 4 215 171/2, 210 596. Fax: 967 4 210 584.

Please send a copy of your response to:

Commercial Section (TOP), American Embassy, Sanaa, Department of State, Washington, D.C. 20521-6330.
Refer to: P0004.

Yemen - Direct Sale for Resale

481011 KRAFTLINER BOARD

481031 DUPLEX BOARD

391100 SEMI-CHEMICAL FLUTING

000000 FOAMING KRAFT

000000 WHITE TOPLINER

Product data: Specification/technical data: high quality raw materials for the production of paper products for packaging. Quantity: sufficient to supply company's factories for one year's production. U.S. dollar value: to be determined. Purchase needed: 9/1/96. Payment terms: letter of credit. Shipping terms: c and f Port of Hodeidah or Aden. Service contact needed: NA. End user: subsidiary factories of the company, and for distribution to other customers in Yemen.

Response data: Language: English. Best way to response: fax. From manufactures only: yes. Information desired: products' specifications. Primary buying factor: quality and competitive price.

Company data: Direct importer, trade, distribution, and sales agencies. Established: 1938. Employees: 522. Annual sales: over US\$114 million. Member of business chamber: Taiz Chamber of Commerce, P.O. 5029, Taiz, Republic of Yemen. Bank ref: Banque Indosouez, P.O. Box 5686, Taiz, Republic of Yemen, tel: 967 4 224-753, 215 568/70, fax: 967 4 212 336. U.S. firms represented: Aladdin Industries, American Rice Inc., Nabisco International, Rov Ltd., U.S.A., Ford Motors International. Private. Sales territory: Yemen. Number of sales agents: 208. Firm is owned by Yemen's largest trading and industrial group. The final destination of the imported raw materials is the group's own packaging and plastics factories. Firm also imports and distributes consumer goods. Prepared by: Khaleal.

Contact by fax, or mail: Mohamed A. Salem, General Manager, Hayel Saeed Anam & Co., P.O. Box 5302, Taiz, Republic of Yemen. Tel: 967 4 215 171/2, 210 596. Fax: 967 4 210 584.

Please send a copy of your response to:

Commercial Section (TOP), American Embassy, Sanaa, Department of State, Washington, D.C. 20521-6330.
Refer to: P0004.

Yemen - Direct Sale for Resale

761690 ALUMINUM WINDOW SCREEN

Product data: Specifications/technical data: size of screen: 75 x 300, 90 x 300, 120 x 300 centimeters. Quantity needed: 2 20-ft. containers per month. U.S. dollar value: negotiable. Purchase needed: asap. Payment terms: letter of credit. Shipping terms: cif Pusan.

Response data: Language: English. Best way to respond: fax. Information desired: sample, catalogs, price. Primary buying factor: price, quality. Immediate purchase, regular/long-term supplier; continual sales.

Company data: Trading company. Established: 1990. Employees: 1-9. Annual sales: \$50,000-\$250,000. Member of business chamber: no. Bank ref: Chohung Bank, Yonsan branch, Pusan. U.S. companies represented: none. Private. Sales territory: South Korea. Number of sales agents: 1-5.

Contact: Hui-Jae Lee, President, Bosung Trading Co., 2nd Fl., 1262-64 Yeonsan 2-dong, Yeonje-ku, Pusan, South Korea 611-082. Tel: 82 51 864 3050. Fax: 82 51 864 3052.

Please send a copy of your response to:

Commercial Section (FCS TOP), American Consulate, Pusan, Department of State, Washington, DC 20521-4270. Refer to: P018.

South Korea - Direct Sale for Resale

841850 COMMERCIAL FREEZER

Product data, U.S. dollar value: NA. Specifications/technical data: 200v, 300-ton capacity. Quantity: one. Purchase needed: 1997.

Response data: Language: English. Best way to respond: fax. From manufacturers only: NA. Information desired: catalogs and price list. Primary buying factor: quality, terms of delivery.

Company data: Trade. Established: 1994. Employees: 25. Annual sales: about \$8,000,000. Member of business chamber: NA. Bank ref: Sberbank, 61 Amurskaya St., Yuzhno-Sakhalinsk, Russia. U.S. firms represented: none. Sakhalin-Ayoka is a private company involved in various business activities, including wholesale and retail trade.

Post remarks: NA.

Prepared by: S Kuzmichenko. Approved by: E R Weaver.

Contact: Andrey Ivanov, Specialist, Sakhalin-Ayoka, 113 Mira Avenue, Yuzhno-Sakhalinsk, Russia 693000. Tel: 7 50441 622 28. Fax: 7 50441 622 29.

Please send a copy of your response to:

Commercial Section (FCS TOP), American Consulate General, Vladivostok, Department of State, Washington, DC 20521-5880. Refer to: P0064.

Russia - Direct Sales To End-User

841850 SUPERMARKET DISPLAY EQUIPMENT

Product data: Counters, refrigerated units and display stands. Specifications/technical data, quantity, dollar value: NA. Purchase needed: January 1997.

Response data: Language: English. Best way to respond: fax. From manufacturers only: NA. Information desired: catalogs, price list, terms of delivery. Primary buying factor: price, quality, terms of payment and delivery.

Company data: Trade. Established: 1996. Employees: 2. Annual sales: over \$500,000 during first five months of 1996. Member of business chamber: NA. Bank ref: Tokobank, 16 Karla Marxa St., Yuzhno-Sakhalinsk, Russia. U.S. firms represented: NA. The company is involved in wholesale and retail trade. Prepared by: Skuzmichenko. Approved by: E R Weaver.

Contact: Vitalina Khristoradovs, General Director, Favorit & Co., 31/A Kommunisticheskij Avenue, Office 5, Yuzhno-Sakhalinsk, Russia 693000. Tel/fax: 7 42 422 303 16.

Please send a copy of your response to:

Commercial Section (FCS TOP), American Consulate General, Vladivostok, Department of State, Washington, DC 20521-5880. Refer to: P0065.

Russia - Direct Sales to End-User

842100 CENTRIFUGE

903130 PROFILE PROJECTOR

Product data: Specifications/technical data: centrifuge: 17,000 rpm. Quantity, U.S. dollar value: NA. Purchase needed: asap. End-use: for resale.

Response data: Language: English. Best way to respond: fax. Information desired: catalogs. Primary buying factor: price, immediate purchase.

Company data: Agent distributor/trading company. Established: 1993. Employees: 5. Annual sales: US\$1.5 million. Member of business chamber: South Korea Foreign Trade Association. Bank ref: South Korea Exchange Bank, Taejun Branch, South Korea. U.S. firms represented: NA. The firm seeks centrifuges for Uraniums. The firm also seeks profile projectors for punches (upper punch and die punch and lower punch). Prepared by: E.S. Kim.

Contact: fax to: Park, Soo Man/President, Sang Won Trading Co., Ltd., 385-16, Doryong-Dong, Yuseong-ku, Taejun 305-340 South Korea. Tel: 82 42 863 4114. Fax: 82 42 863 6401.

Please send a copy of your response to:

Commercial Section (FCS TOP), American Embassy, Seoul, Unit 15550, APO AP 96205. Refer to: P0016.

South Korea - Direct Sale For Resale

842860 EQUIPMENT FOR BABY-FOOD PRODUCTION

Product data: Baby-food equipment should produce 500 kilograms per hour. Specifications/technical data: NA. Quantity: 1 production line. Purchase needed: January 1997.

Response data: Language: Russian. Best way to respond: fax. From manufacturers only: NA. Information desired: price list, technical specifications. Primary buying factor: quality, terms of payment.

Company data: Pastry production. Established: 1992. Employees, member of business chamber, bank ref: NA. Annual sales: more than \$2,000,000. U.S. firms represented: no. Kreker produces 11 types of crackers for the Russian Far East Market. The company rents 4,800 sq. mts of production space and a 1,500 sq. mt warehouse.

Post remarks: NA.

Prepared by: S Kuzmichenko. Approved by: E R Weaver.

Contact: Nikolay Komlev, Chief Engineer, Kreker Company, 4 Industrialnaya St., Birobidzhan, Jewish Autonomous Okrug, Russia 682200. Tel/fax: 7 42622 430 01.

Please send a copy of your response to:

Commercial Section (FCS TOP), American Consulate General, Vladivostok, Department of State, Washington, DC 20521-5880. Refer to: P0049.

Russia - Direct Sales To End-User

843850 SAUSAGE-MAKING EQUIPMENT

842230 WATER BOTTLING EQUIPMENT

Product data: specifications/technical data, U.S. dollar value: NA. Quantity: 1 set of each. Purchase needed: November 1996.

Response data: Language: English. Best way to respond: fax or e-mail. From manufacturers only: NA. Information desired: price list, catalogs. Primary buying factor: price, terms of delivery.

Company data: Food production. Established: 1995. Employees: 12. Annual sales: about \$1,300,000.
Member of business chamber: NA. Bank ref: Sakhotsbank, 154 Lenina St., Yuzhno-Sakhalinsk, Russia. U.S.
firms represented: no. Rover is a private company involved in meat-processing and bottling of mineral water.
The company possesses a mineral water bore- well with reserves permitting daily production of 1 million liters.

Post remarks: NA.

Prepared by: S Kuzmichenko. Approved by: E R Weaver.

Contact: Victor Naumtsev, Director, Rover Company, 40 Dzerzhinskogo S., Yuzhno-Sakhalinsk, Russia
693000. Tel: 7 42422 367 19. Fax: 7 50441 620 70.e-mail: root@sergfr.sakhalin.su (<mailto:root@sergfr.sakhalin.su>)

Please send a copy of your response to:

Commercial Section (FCS TOP), American Consulate General, Vladivostok, Department of State,
Washington, DC 20521-5880. Refer to: P0058.

Russia - Direct Sales To End-User

84385 FOOD-PROCESSING EQUIPMENT

Product data: Equipment for production of mushrooms and berries as well as for smoked, vacuum-packed
and frozen meat and fish. Specifications/technical data, quantity, U.S. dollar value: NA. Purchase needed:
asap.

Response data: Language: English. Best way to respond: fax. From manufacturers only, primary buying
factor: NA. Information desired: catalogs, price list.

Company data: Food processing. Established: 1993. Employees: 11,380. Annual sales: about \$8,000,000.
Member of business chamber: NA. Bank ref: Sir Commercial Bank, 28 Dzerzhinskogo St., Yakutsk, Sakha
(Yakutiya), Russia. U.S. firms represented: NA. Taba is the leading processor of meat, fish and deer antlers
produced in 17 northern regions of the Sakha. Dried antlers are exported to south Korea.

Post remarks: NA.

Prepared by: S Kuzmichenko. Approved by: E R Weaver.

Contact: Aleksei Manadarov, Deputy President, Taba Company, 20 Ordzhonikidze St., Yakutsk, Sakha
(Yakutia), Russia, 677000. Tel: 7 4112 240 156, 243 926. Fax: 7 4112 420 477.

Please send a copy of your response to:

Commercial Section (FCS TOP), American Consulate General, Vladivostok, Department of State,
Washington, DC 20521-5880. Refer to: P0043.

Russia - Direct Sales To End-User

8459 OIL DRILLING EQUIPMENT

Product data: Specifications/technical data, quantity, U.S. dollar value: NA. Purchase needed: November
1996.

Response data: Language: English. Best way to respond: fax. From manufacturers only: NA. Information
desired: catalogs, company information, price lists. Primary buying factor: quality.

Company data: Construction, trade. Established: 1992. Employees: 21. Annual sales: over \$600,000. Member
of business chamber: NA. Bank ref: Sakhotsbank, 154 Lenina St., Yuzhno-Sakhalinsk, Russia. U.S. firms
represented: no. Sako is a private company involved in a range of business activities, including fishing,
agribusiness, construction and import of oil products.

Post remarks: NA. Prepared by: S Kuzmichenko. Approved by: E R Weaver.

Contact: Aleksandr Kuznetsov, President, Sako, 18/A Gorkogo St., Office 123, Yuzhno-Sakhalinsk, Russia 693000. tel: 7 42422 536 54. Fax: 7 42422 537 88.

Please send a copy of your response to:

Commercial Section (FCS TOP), American Consulate General, Vladivostok, Department of State, Washington, DC 20521-5880. Refer to: P0050.

Russia - Direct Sales To End-User

846210 METAL PRESSING/STAMPING EQUIPMENT

Product data: Specifications/technical data: equipment must be computer-operated. Quantity, U.S. dollar value, purchase needed: NA.

Response data: Language: English. Best way to respond: fax. From manufacturers only: NA. Information desired: catalogs, price list, terms of payment.

Company data: Manufacturing. Established: 1992. Employees: 30. Annual sales: \$50,001-\$200,000. Member of business chamber, bank ref: NA. U.S. firms represented: no. Shans was founded by four private businessmen to produce automobile license plates, plate press equipment and provide a variety of metal repair services. The company has started production of rehabilitation equipment for the disabled.

Post remarks: NA.

Prepared by: S Kuzmichenko. Approved by: E R Weaver.

Contact: Anatoly Shabeko, Director, Shans, 5 Lenina St., Office #11, Birobidzhan, Jewish Autonomous Okrug, Russia 682200. Tel: 7 42622 407 05, 409 14. Fax: 7 42622 693 44.

Please send a copy of your response to:

Commercial Section (FCS TOP), American Consulate General, Vladivostok, Department of State, Washington, DC 20521-5880. Refer to: P0048.

Russia - Direct Sales To End-User

850212 GENERATOR SETS

903289 VOLTAGE REGULATORS

Product data: Voltage regulators and surge protectors. Specifications/technical data, quantity/dollar value: NA. Purchase needed: December 1996.

Response data: Language: English. Best way to respond: fax. From manufacturers only: NA. Information desired: price list, catalogs. Primary buying factor: price, quality, terms of delivery.

Company data: Electronics. Established: 1993. Employees: 11. Annual sales: more than \$600,000. Member of business chamber/bank ref/U.S. firms represented: NA. Infotech-Service sells, installs and maintains television, telecommunications and security equipment. Prepared by: Skuzmichenko. Approved by: E R weaver.

Contact: Fedor Gogolev, Director, Infotech-Service, 20/1 Dzerzhinskogo St., Office 2, Yakutsk, Republic of Sakha (Yakutiya), Russia 677890. Tel/fax: 7 4112 452 513/283.

Please send a copy of your response to:

Commercial Section (FCS TOP), American Consulate General, Vladivostok, Department of State,

Washington, DC 20521-5880. Refer to: P0068.

Russia - Direct Sales to End User

940320 EXHIBITION DISPLAY EQUIPMENT

Product data, specifications/technical data, quantity, U.S. dollar value: NA. Purchase needed: asap.

Response data: Language: English. Best way to respond: fax. From manufacturers only: NA. Information desired: technical specifications, layout samples primary buying factor: price, terms of delivery, quality.

Company data: Exhibition organizer. Established: 1995. Employees: 12. Annual sales: \$100,000 for first quarter 1996. Member of business chamber: NA. Bank ref: Inkombank, 32, Kommunisticheskiy Avenue, Yuzhno-Sakhalinsk, Russia. U.S. firms represented: no. Sakhexpo provides market research services and organizes trade shows in Yuzhno-Sakhalinsk and the Sakhalin region. The company has showrooms in downtown Yuzhno- sakhalinsk.

Post remarks: NA.

Prepared by: S Kuzmichenko. Approved by: E R Weaver.

Contact: Natalya Solomko, General Director, Sakhexpo, 49 Kommunisticheskiy Avenue, Office 1, Yuzhno-Sakhalinsk, Russia 693000. Tel/fax: 7 42422 367 82, 561 80.e-mail: sakhexpo@sakhmail.iasnet.com
(<mailto:sakhexpo@sakhmail.iasnet.com>)

Please send a copy of your response to:

Commercial Section (FCS TOP), American Consulate General, Vladivostok, Department of State, Washington, DC 20521-5880. Refer to: P0054.

Russia - Direct Sales To End-User

950800 AMUSEMENT RIDES AND ATTRACTIONS

Product data: Stationary and travelling attractions. Specifications/technical data, U.S. dollar value: NA. Quantity: 1 stationary and 4 traveling attractions. Purchase needed: January 1997.

Response data: Language: Russian Best way to respond: fax. From manufacturers only: NA. Information desired: price list, catalogs. Primary buying factor: terms of delivery.

Company data: Entertainment. Established: 1991. Employees: 2. Annual sales: \$100,000. Member of business chamber, bank ref, U.S. firms represented: NA. Fobo is a private entertainment company.

Post remarks: NA. Prepared by: S Kuzmichenko. Approved by: E R Weaver.

Contact: Sergey Yavarskiy, Specialist, Fobo Company, 49 Kommunisticheskiy Avenue, Yuzhno-Sakhalinsk, Russia 693000. Tel: 7 42422 376 68, 300 91. Fax: 7 42422 525 74.

Please send a copy of your response to:

Commercial Section (FCS TOP), American Consulate General, Vladivostok, Department of State, Washington, DC 20521-5880. Refer to: P0060.

Russia - Direct Sales To End-User

960629 BUTTONS

630790 CORD ENDS

6002300000 KNITTED FABRIC FOR CLOTHING MANUFACTURING

Product data: All types of buttons, cord ends, toggles and fashion accessories, knitted fabric for clothing manufacturers. Specifications/technical data, quantity, U.S. dollar value: NA. Purchase needed: asap. Payment terms: letter of credit or telegraphic transfer. Service contract needed: no. Shipping terms: fob. End user: volume clothing manufacturers.

Response data: Language: English. Best way to respond: fax or mail. From manufacturers only: yes. Information desired: type of products, export price lists. Primary buying factors: price and quality. Type of buying or licensing relationship: NA.

Company data: Agent. Established: 1992. Employees: 3. Annual sales: less than \$1 million. Member of business chamber: NA. Bank ref: National Australia Bank, 343 George St. U.S. firms represented: NA. Private. Sales territory: Sydney, Melbourne. Company description and business activity: company trades accent textiles and better buttons; imports and sells to volume clothing manufacturers.

Contact: Lionel Goldberg, Director, Jolion Pty. Ltd., Suite 58, 280 Pitt St., Sydney, NSW 2000. Tel: 61 2 9264 7847. Fax: 61 2 9264 7849.

Please send a copy of your response to:

Commercial Section (FCS TOP), Jolion Pty. Ltd., Unit 11011, APO, AP 96551-0002. Ref: 602-04-000047-T. Prepared by: Denise Van Baer. Approved by: Ken Norton.

Australia - Direct Sale (For Resale)

[Regulation & Policy \(/regulation-policy\)](#) › [Economy Watch \(/regulation-policy/economy-watch\)](#)
[Regulation & Policy \(/regulation-policy\)](#) › [Economy Watch \(/regulation-policy/economy-watch\)](#)

LOG IN

E-mail *
Password *
[Forgot your password? \(/user/password\)](#)

LOG IN

REGISTER

Register with JOC.com and read up to **FIVE** articles every thirty days. You can also subscribe to our daily newsletter.

REGISTER

(/USER/REGISTER)

SUBSCRIBE

SUBSCRIBE NOW

(/USER/SUBSCRIBE)

More Breaking Economy Watch News



[\(/regulation-policy/economy-watch/brazil-exporters-fear-business-loss-over-jerusalem-embassy-move_20181116.html\)](#)
Brazil exporters fear losses over Israel embassy move (/regulation-policy/economy-watch/brazil-exporters-fear-business-loss-over-jerusalem-embassy-move_20181116.html)



[\(/economy-watch/shipping-loans-slam-hsh-nordbank-pretax-profit_20170330.html\)](#)
Shipping loans slam HSH Nordbank pretax profit (/economy-watch/shipping-loans-slam-hsh-nordbank-pretax-profit_20170330.html)



[\(/economy-watch/index-china-export-orders-fall-sharpest-rate-2009_20121001.html\)](#)
Index: China Export Orders Fall at Sharpest Rate Since 2009 (/economy-watch/index-china-export-orders-fall-sharpest-rate-2009_20121001.html)

[Brazil exporters fear losses over Israel embassy move](#) ([/regulation-policy/economy-watch/brazil-exporters-fear-business-loss-over-jerusalem-embassy-move_20181116.html](#))